

**SEAMLESS**  **Caliber™**

# **BUNK WRAP**

## **Product Update**

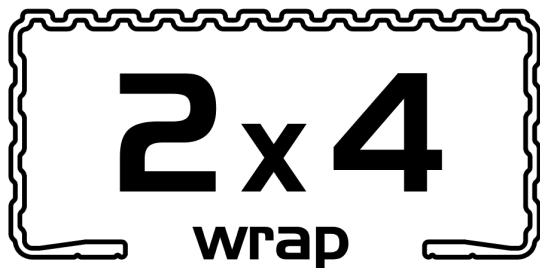
Hello Customers,

We hope you had a prosperous 2016 and are excited to move into 2017.

Caliber would like to Thank You for helping us grow and prosper over the last few years.

### **Problem statement:**

1. Rolled bunk wrap is hard to bend at living hinge areas. Making installation a wrestling match.
2. Profile size of Bunk wrap (Both 2x4 and 2x6) are too large and leave more than 1/4" to 3/8" gap on the width and height of the bunk board if not wrapped over carpet.
3. End Caps are also sized too large for Both 2x4 and 2x6
4. Staple Flange is too short making it hard to staple Bunkwrap to bunk board
5. Staple Flange is domed making it hard to position stapler on staple spot.



### **History:**

Bunk Wrap product started as straight extrusion only. A tight cupping fit was desired for this product. Sizing of Bunk Wrap was designed to fit on bare wood or directly over carpet.

Invasive Species issues have moved us away from recommending any carpet on trailers completely.

### **Solution:**

1. All 2x4 and 2x6 end caps molds have been retooled with new design to reflect problem statement:
  - a. Tighter fit (without carpet) this fit should accommodate standard tolerances and moisture levels in lumber
  - b. 4-sided flexible flange that holds part in 4 locations around board
  - c. "Optional" screw pocket spots on end cap. (consumer kits recommended, OEM kits do not need to use unless you are not stapling enough or have any concerns of the endcaps falling out) This product redesign is primarily to make your installation easier and faster.
  - d. Lower profile overlap to minimize step in end of bunk wrap to endcap interface.
  - e. Longer and thinner living hinges to accommodate better flexibility of parts during install.
2. 2x4 and 2x6 extrusions dies have been retooled to reflect problem statement:

- a. Tighter fit on both height and width of 2x4 and 2x6. You will see that there is still a small amount of room to accommodate tolerances and moisture level of bunk wood during installation. Overall fit should be much better.
- b. Increased Flange size and trough for better flexibility and install speed.

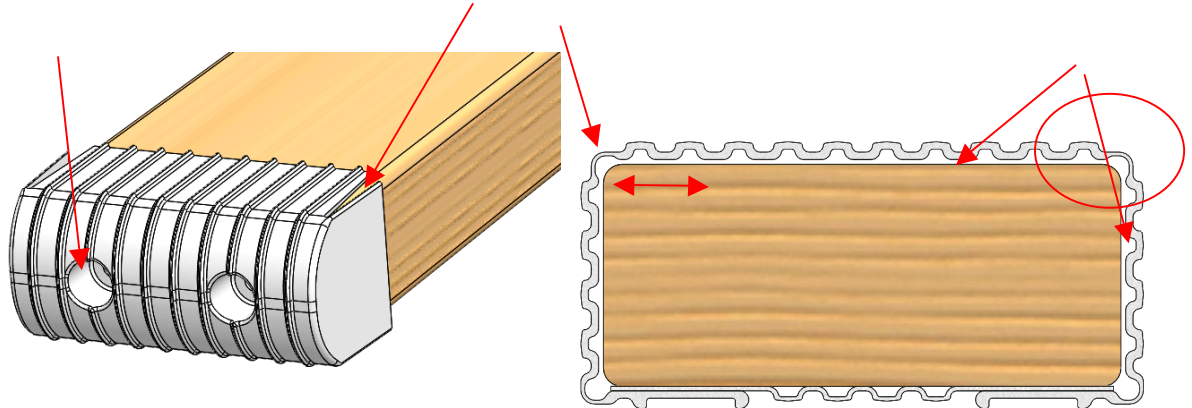
- No pricing change will be added to the new parts
- No part number changes (This is a Rolling change)

Please test these parts for size and fit and let us know if you have any concerns.  
We at Team Caliber Sincerely appreciate your business and look forward to a fabulous 2017 season.  
Contact me with any specific questions.

Regards,  
Paul Dathe



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